



INTERNATIONAL TRADE MATTERS LTD

Gary Baylis

MIEx

International Trade & Logistics



With a 49-year career in worldwide logistics, Gary brings a wealth of international shipping expertise, along with international trade experience, including US regulatory compliance.

Gary comes from an entrepreneurial family background and co-founded an independent business in his early twenties, remaining a director and partner for almost twenty years until the company was taken over. He has since worked in a series of senior sales management roles in different sectors of the logistics industry.

Over recent years, Gary has focused on developing business with SME's, start-ups and new exporters and has collaborated closely with UKTI (DIT), Chambers of Commerce (UK and overseas), trade associations, banks and other support organizations, such as Enterprise Nation, LEP's and British Business Centres, especially in Latin America. He has taken part in more than 40 export trade events, two Trade Missions to Mexico and have given presentations on The Role of Logistics in International Trade for UKTI, trade associations and Santander bank. Over the last 5 years, Gary has established a very extensive network of contacts throughout the export support sector in the UK and overseas.